

## Powernet utilizes STACK to increase collaboration and significantly reduce takeoff time



Tremendously quicker takeoffs with STACK



Save money by using 2-3 less rolls of paper/month.



Fantastic & timely online support.

#### Company Story:

Powernet, a privately held full service technology company with over 25 years of telecom experience. Their focus is on wireless solutions & other technologies for multi-dwelling properties.

Powernet participates in numerous industry associations including BICSI, the worldwide association for cabling design & installation professionals, and the National Fire Protection Association (NFPA). They also act as a technology adviser to HOA groups and senior living associations.

Currently in expansion mode, Powernet is adding multiple offices in Florida and growing their agent program which focusing on opportunities outside of their core business. The master agents resell their services, allowing them to reach new customers.

# "STACK has saved us 3-4 days of work on average per project by automating all the manual processes."

Greg Gerber, Sr. Manager of Wireless Technologies, Powernet

#### **Overcoming Challenges:**

Being able to compete against Comcast and other large, deep-pocketed providers is difficult. To stand out, Powernet's focuses on provide value and convenience to their customers by becoming their single solution technology provider.

Any technologies that owners have in their building can be sole-sourced with Powernet... anything from door-access-controls to wireless technologies to network & voice solutions. Being more comprehensive in their approach to technology has allowed Powernet to compete effectively against larger competitors and better serve their customers.

#### See for yourself how STACK can help your business:



Cut takeoff time by 75% or more



Reduce errors and increase accuracy



Bid & win more profitable work

#### How STACK Has Helped Powernet:

About 4 years ago, Powernet started looking at ways to streamline their processes because everything was manual. Their manual process took a very long time, requiring them to go through every plan page and manually mark them up to determine cabling lengths. In addition, with offices in both Florida and Ohio, Powernet needed a solution to help them be able to share information among employees.

After implementing STACK, Powernet was easily able to collaborate between offices and has saved on average 3-4 days of work per project by automating all the manual takeoff processes.

STACK had made everything much more time-efficient than pulling papers out, sorting through them and correcting errors. It has helped Jay Williams, Sr. Mobility Manager & MDU Team Support Specialist, be more efficient getting drawings in and getting them processed out.

### "I just love STACK. I think it's awesome!"

Jay Williams, Sr. Mobility Manager & MDU Team Support Specialist, Powernet



# **STACK**

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